MEDIAKIT 8



PRINT + ONLINE

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	 technologies, systems and applications. Practical application examples make the connection between the reader to his or her daily professional environment. Target group: Owners, managers and executives from the electrical trades; planners, engineers, 		11	Address Advertising/ Editorial Dept.: Phone: Internet: E-mail: Publisher:	Hultschiner Straße 8 +49 89 2183-8988 www.elektro.net kontakt@elektro.ne –		en				
3			connection between the reader to his or her daily professional environment. Target group:			12	0	Bettina Landwehr (H Jessica Kunz (Assista Svenja Anwand (Ass	ant Sales + Disposi sistant Sales)		
			n 13 Editorial Dept.: DiplIn			plIng. Andreas Stöcklhuber (Editor-in-Chief) arcel Diehl, state certified engineer					
4	Publication:	twice per month (4 double issues in January, July, August and December)				Britta Kalscheuer, M DiplKommWirt. R DiplIng. (FH) Micha	oland Lüders				
5	Magazine format:	DIN A4 (width 210 mm, height 297 mm)				Michael Wanner, M.					
6	Volume/Year:	Volume 99/2024		14	Volume analysis	2022 =	= 20 issues				
7	Price : Annual subscription	domestic (incl. shipping charges and VAT)	€ 152.00		Total volume:		1,465 pages	=	100.00 %		
		foreign (incl. shipping charges and VAT)	€ 177.00		Editorial section:		1,210 pages	=	82.59 %		
		single copy price (incl. VAT, plus shipping charges)	€ 10.00		Advertising section:		255 pages	=	17.41 %		
		online copy	€ 118.00		Supplements:		21				
8	Organ:	Central Association of the German Electrical a (ZVEH) and the affiliated national guild associa		15	Analysis of editorial conte By topic area:	ent 2022	= 1,210 pages				
9	Memberships:	Media Database of the German Association			Practical problems		170 pages	=	14.04 %		
		of Trade Journals			Electrical installation	achaology	296 pages	=	24.46 % 26.45 %		
10	Publishing house:	Hüthig GmbH			Information and system t Business management	echnology	320 pages 151 pages	-	26.45 % 12.48 %		
	Managing Director: Christian Zaiser			Master of tomorrow		140 pages	=	11.57 %			
		Chief Sales & Marketing Officer: Bettina Land Chief Content Officer: Andreas Stöcklhuber	awehr		Other content (editorials,	standards, services)	133 pages	=	10.99 %		
	Address Publisher:	Im Weiher 10, D-69121 Heidelberg					1,210 pages	=	100.00 %		





Advertising Rates List No. 49 valid as of October 1, 2023

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

1 Advertising rates (formats see page 5): All prices in Euros exclusive of applicable VAT.

Basic rates Format	b/w in€	2c price in €	4c price in €
1/1 page	8,375.00	9,450.00	11,600.00
Junior page	5,450.00	6,095.00	7,385.00
1/2 page	4,375.00	5,020.00	6,310.00
1/3 page	2,950.00	3,360.00	4,180.00
1/4 page	2,225.00	2,635.00	3,455.00
1/8 page	1,130.00	1,380.00	1,880.00

Other formats on request

New: Linking your ad in the flip-through e-paper for a 10% surcharge on the base price of your ad. Annual average (IVW certified, see page 11) = 17,795 pieces of e-paper circulation per issue.				
Cover:				
210 x 177 mm plus 3 mm trim at bottom and at right	4c	€ 12	,515.00	
Inside front cover, outside back cover:	4c	€ 12	,210.00	
b/w millimeter price for recommendation advertisements:				
minimum height 30 mm 1-column in 3-column text	width 56 mm	€	14.85	

2	Surcharges (not discountable):				
	Color:		Bleed	2-color	4-color
	1/1 page	€	837.50	1,075.00	3,225.00
	Junior Page	€	545.00	645.00	1,935.00
	1/2 page	€	437.50	645.00	1,935.00
	1/3 page	€	295.00	410.00	1,230.00
	1/4 page	€	222.50	410.00	1,230.00
	1/8 page	€	113.00	250.00	750.00
	Inside front cover, outside back cover	€	898.50	1,075.00	3,225.00
Surcharges apply to Euroscale colors. Custom colors not possible.					
	Placement:				
binding placement: 10 % surcharge on basic			rge on basic r	ate	
	Formats:				
	Gutter bleed advertisements: Type area advertisements: island advertisements		10 % surcharge on basic rate		
			10 % surcharge on basic rate		
	(surrounded by text on all sides):		40 % surcha	rge on basic r	ate

3 Discounts (for purchase within one insertion year):

Color and format surcharges, advertisements in "Business Directory" and glued-on advertising media and classified ads not eligible for discount.

Recommendation advertisements:

Frequency discount:		Volume discount:	
3x publication	5.0 %	2 pages	5.0 %
6x publication	7.5 %	4 pages	7.5 %
9x publication	10.0 %	6 pages	10.0 %
12x publication	12.5 %	9 pages	15.0 %
15x publication	15.0 %	12 pages	20.0 %
18x publication	17.5 %	15 pages	22.5 %
20x publication	20.0 %	18 pages	25.0 %





4	Classified ads (not discountable): only 2 or 4-column possible (2-column = 86 mm wide) minimum height: 20 mm		
	Job vacancies b/w per mm (2-column, 86 mm wide)	€	10.40
	Job vacancies 2c per mm (2-column, 86 mm wide)	€	13.75
	Job vacancies 4c per mm (2-column, 86 mm wide)	€	20.50
	Positions wanted per mm (2-column, 86 mm wide)	€	5.25
	Wanted/for sale, other per mm (2-column, 86 mm wide)	€	10.50
	Box number fee (including postage for delivery)	€	18.00
	Job advertisements online (see page 23)	€	from 805.00
	Litho costs lump sum	€	35.00

5 Special advertising:

Industry directory (not discountable): 1-column = 56mm, minimum height: 20mm millimeter price b/w millimeter price 4c	€ €	6.70 16.60
Bound inserts (discountable): 2-page bound insert 4-page bound insert Other formats on request Discount: 1 sheet = 1/1 page Required delivery amount: 36,500 copies	€ €	11,375.– 15,965.–
Advertorials (text advertisement)		ces are the ne as ads

Supplements (discountable): loosely inserted, maximum size 205 x 290 mm up to 25 g total weight per thousand (plus selection surcharges for splitted supplements € 360.–; agency commission not deductible)	€	265.–
Above 26g total weight and partial supplements: Discount: 1 supplement = 1/1 page Required delivery amount: 36,500 copies	up	on request
(For machine processing the supplement must be closed on the 5 dummies have to be sent in advance, for address see p. 6.)	long si	ide.
If you also provide us with a PDF of your insert, we will also inte the e-paper print run and the online magazine archive at no add		
Glued-on advertising media (not discountable): postcards (plus additional mailing costs € 13,60 je o/oo; agency commission not deductible) Required delivery amount: 36,500 copies (partial booking not possible)	€	2,650.—
Delivery address for supplements and bound inserts:	see	e p. 7
Contact: see p. 31/32		
Terms of payment: 30 days after invoice date, 2 % discount for advance payment or direct debit		
Bank details: HypoVereinsbank Account: 157 644 60 Bank code: 700 202 70 IBAN: DE66 7002 0270 0015 7644 60 BIC: HYVEDEMMXXX		

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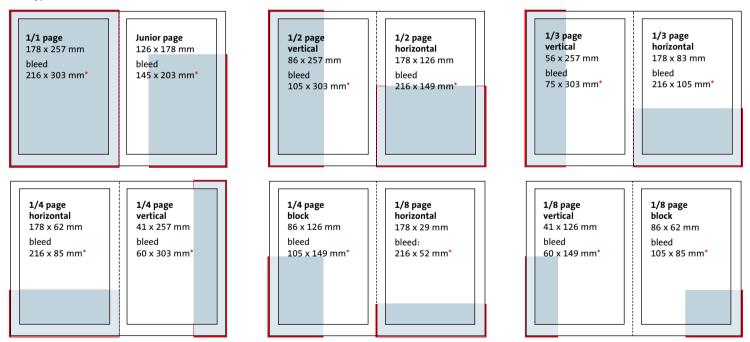




Formats and technical details

---- *Bleed formats quoted include 3 mm trim allowances

Type area formats Bleed formats



Magazine format: DIN A4, width 210 mm, height 297 mm





Formats and technical details

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

1	Magazine format:	width 210 mm, height 297 mm, DIN A4
	Type area:	width 178 mm, height 257 mm number of columns: 4 columns/3 columns column width: 41 mm / 56 mm
2	Printing process:	rotary offset
	Binding process:	adhesive binding
3	Data transfer:	enet-dispo@huethig.de

- 4 Data formats: Data is supplied in pdf format, version 1.3 (PDF/X-1a), created in Acrobat Distiller using version 4.0 or higher and with screen-modulated proof. High-resolution image data of at least 300 dpi, resolution for 60 screen, color model always CMYK (no RGB or LAB elements). Bitmap. (barcode scans) should have at least 800 dpi resolution The format is created in original dimensions plus trim allowance and bleed marks.
- 5 Colors: For digitally delivered masters for color advertisements, the customer must provide a color proof with Fogra Medienkeil Version 2.0 or 3.0 and a proof or measurement protocol (= certificate). If no proof is provided, the customer forfeits any rights to damage claims due to color deviations.
- 6 Proof specifications: as given in the FOGRA standard. With FOGRA Medienkeil 2.0 or 3.0 according to the standard, PSO_LWC_Improved_ecilicc for content as a rule paper type 3 FOGRA 45L – according to standard, ISOcoated_v2_ecilicc for cover as a rule paper type 2 FOGRA 39L – according to standard.

7 Data archiving: Data is archived, thus unmodified repeats are generally possible. However, no warranty for data is assumed.

8 Warranty:

1. The inclusion of advertisements in certain issues or editions or in certain positions is not guaranteed.

2. The publisher warrants the printed, defect-free reproduction of the advertisements corresponding to their representation on circulation paper, and requires the delivery of suitable masters (see details in price list).

3. Color advertisements: the customer must provide a color proof with digitally delivered masters for color advertisements. If no proof is provided, the customer forfeits any rights to damage claims due to color deviations.

4. Complaints must be asserted by the customer in respect of obvious defects not later than two weeks after receipt of invoice. For non-obvious defects, the customer must issue a complaint not later than one year following publication of the relevant printed material. If, despite prompt delivery of perfect copy and complaint in good time, the advertising material has been reproduced with defects, the customer may demand a substitute placement appearance of the advertisement (subsequent fulfillment) without defects. Claims for subsequent performance are excluded if they subject the publisher to unreasonable expenses. If the publisher is given a reasonable deadline and allows it to expire, the customer shall have the right to cancel the contract or obtain a reduction in payment to the extent to which the purpose of the advertisement was impaired. Warranty claims from merchant customers expire 12 months after publication of the corresponding advertisement or insert.

5. If defects in the print documents are not immediately apparent but become apparent during the printing process, the customer shall have no claims in respect of inadequate publication quality.

6. Customers failing to abide by the publisher's recommendations regarding the creation and transmission of digital print materials shall forfeit all claims relating to publication of defective advertisements.

7. The customer warrants that all files supplied are free of computer viruses. The publisher is authorized to delete files containing viruses. Such deletion shall not provide the basis for any claims by the customer. The publisher also reserves the right to claim damages if the computer viruses cause further damage at the publisher. 8. The publisher assumes no warranty for the accuracy of the quality or volume of materials (bound inserts, supplements etc.) which the customer claims to have made available.

9 Contact: Advertisement processing: Jessica Kunz

Im Weiher 10 D-69121 Heidelberg Phone: +49 6221 489-425 enet-dispo@huethig.de





Special advertising formats and technical details

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

Bound inserts:

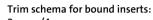
Before order acceptance and confirmation, provision of a binding sample is necessary. If required, as a blind dummy with size and weight data. Bound inserts may only advertise for the sales program of one (1) advertiser. These inserts must be designed in accordance with postal regulations so that they cannot be confused with the remaining main editorial part of the magazine. The placement of bound inserts will depend on technical capabilities.

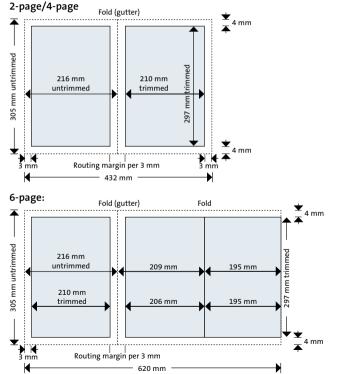
Formats: 1 sheet (= 2 pages) untrimmed 216 x 305 mm 2 sheets (= 4 pages) untrimmed 432 x 305 mm

Bound inserts must be provided untrimmed, and bound inserts consisting of several sheets must be delivered folded. The front page of the bound insert must be marked. Bound inserts must be designed such that additional preparation and processing are not necessary. Difficulties and additional folding or gluing work will be separately invoiced as an additional charge.

Required delivered amount: 36,500 copies, including overplus

Delivery deadline:	10 business days prior to publication
Delivery address:	Westermann Druck GmbH Georg-Westermann-Allee 66 D-38104 Braunschweig Marked: for de – Issue no, Customer









Trade Fair Offers for Light + Building

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

Light + Building Trade Fair News

Circulation:	40,000 copies	1
Size:	approx. DIN A4	
Contents:	The Trade Fair News introduces the new products of exhibiting companies, publishes industry trends and offers helpful trade fair service tips.	~
Distribution:	Together with the main issue of de 4/2024 to the full circulation + distribution at our trade fair booth, at the ZVEH booth and and, during the duration of the trade fair, in large hotels in Frankfurt.	1.00
Dublication data.	Echrupry 14 2024	





Publication date: February 14, 2024 Advertising deadline: January 19, 2024

Prices:

The Trade Fair News can only be booked in combination with at least one trade fair issue of **de** – das elektrohandwerk

Format in the Trade Fair News	Price for b/w or 4c in €
1/1 page	4,385
Junior page	2,690
1/2 page	2,385
1/3 page	1,545
1/4 page	1,300
1/8 page	720
Company portrait 1/1 page	4,385
Cover page	5,240

Special combo discount

1 Trade fair issue + Trade Fair News = 3% discount on the trade fair issue 2 Trade fair issues + Trade Fair News = 5% discount on the trade fair issue 3 Trade fair issues + Trade Fair News = 10% discount on the trade fair issue

The special combo discounts apply to the base price of the trade fair issues, but not the Trade Fair News.

The de trade fair issues for **light+building**

le 4/2024	de 5/2024	de-SPECIAL Light + Building Product Highlights
rade fair previews: nitial innovations	Main trade fair issue: Innovations and	Innovations and trends gathered at the trade fair
ublication date: ebruary 14, 2024	information on the trade fair	and presented in a com- pact form for readers
cordary 14, 2024	Publication date:	Publication date:
dvertising deadline:	February 28, 2024	May 2, 2024
anuary 19, 2024	Advertising deadline: February 2, 2024	Advertising deadline: April 5, 2024

The Trade Fair News can be combined with these issues and thereby become eligible for the combo discount.

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Trade Fair Offers for Light + Building

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

Special issue

"de-SPECIAL Light + Building Product Highlights"

- Auflage:
 de full circulation

 Size:
 approx. DIN A4
- Distribution: together with the main issue of de 9/2024
- Contents: Many new products will once again be presented at Light + Building. Our special issue serves as a guide for readers, summarises essential new features, and explains the technological trends behind them.



Online possibilities

- On our website, you have the opportunity to attract around 175,000 visits and 300,000 page impressions a month through various forms of advertising. Come along to trade fairs, explore intriguing new products, and present your own innovations.
 We also voluntarily check the number of issues sold (IVW) online. Current figures can be viewed at any time at http://ausweisung.ivw-online.de or elektro.net.
 See page 22/23 for more information on the forms of advertising.
- For the Light + Building trade fair, 18,130 people will again receive **three special newsletters** in addition to the newsletters which are sent out every week throughout the year.

Publication dates: February 22, 2024, February 27, 2024, February 29, 2024



Amongst other things, there are follow-up reports relating to the following product segments: Electrical installation components, measuring and testing technology, lightning and surge protection, building automation (with Smart Home and safety technology, amongst others), lamps, lights, emergency and safety lighting, operating equipment.

The formats and advertising rates are identical to those in the standard ${\bf de}$ issue (see page 3)

Publication date: May 2, 2024 Advertising deadline: April 5, 2024

This special issue is a standard trade fair edition, and can be combined with the trade fair guide.





light+building **Official Trade Fair Guide**

Official trade fair guide light+building 2024

Data and facts

For Light + Building 2024, the official trade fair guide (formerly Lightguide) will be published again in cooperation between Messe Frankfurt and the Hüthig Media Group. The trade fair guide includes an alphabetical listing of exhibitors (complete with their booth number and hall level plans) The pocket-sized (10 x 21 cm) informative guide is a perfect trade fair companion that can be consulted often. The editorial part lists the important side events of the trade fair, which allows visitors to arrive in Frankfurt well informed.

Distribution

The trade fair guide is enclosed with the full printed editions and the e-paper editions of our trade magazines HIGHLIGHT and de – das elektrohandwerk shortly before the event. The trade fair guide is also available at our trade fair booths during Light + Building. Order confirmation and invoicing will be handled by Messe Frankfurt Medien und Service GmbH. The terms and conditions for add-ons regarding media packages for events of Messe Frankfurt Exhibition GmbH and guest events apply (as of 7/2023).

Advertising rates in the interior, 4c

1/1 page	€ 4,870
1/2 page	€ 3,250

Special placements, 4c:

Inside front cover, inside back cover	€ 5,390
Outside back cover	€ 5,450

Logo bookings:

Please book and upload directly via your exhibitor cover letter from Messe Frankfurt.

Advertising deadline:	January 8, 2024
Publication dates:	
As a supplement in de – das elektrohandwerk, issue 05/2024	February 28, 2024
As a supplement in HIGHLIGHT, issue 01-02/2024	February 20, 2024
 At the trade fair on site at our booths 	March 3-8,2024

At the trade fair on site at our booths



* IVW verified, as of Q2/2023, current figures are available at any time at ivw.de

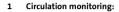
All prices in Euros exclusive of applicable VAT.





Circulation and Distribution Analysis

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.ne



- Å
- 2 Circulation analysis:

Average annual number of copies per issue (July 1, 2022 - June 30, 2023)

Print run:	36,400	including abroad:	including e-paper:
Number of copies actually distributed:	54,147	174	17,795
Sold circulation:	37,822	152	17,703
 – subscribed copies: including member copies: – paid content access privileges 	15,609 4,507	148	702 82
through subscription:*	37,822		
– other sales:	22,210		17,001
 single copy sales: 	3		
Free copies:	16,325		92
Residual, specimen and archive copies	48		

Distribution by rederal states:	Percentage of copies actually distributed		
	%	Copies***	Print run
Baden-Wuerttemberg	16.8	9,068	6,078
Bavaria	22.6	12,198	8,176
Berlin, Brandenburg	5.2	2,817	1,889
Bremen, Hamburg, Schleswig-Holstein	4.3	2,310	1,548
Hesse	9.9	5,343	3,582
Mecklenburg-Western Pomerania	1.2	648	434
Lower Saxony	7.1	3,832	2,569
North Rhine-Westphalia	17.4	9,391	6,295
Rhineland-Palatinate	6.2	3,346	2,243
Saarland	1.4	756	506
Saxony, Saxony-Anhalt	5.9	3,184	2,134
Thuringia	2.0	1,080	724
Copies actually distributed in Germany	100.0	53,973	36,178

*** Print receivers with included e-paper

Breakdown of foreign circulation:	Percentage of copies actually distributed		
	%	Copies	
Austria	46.3	81	
Switzerland	15.1	26	
Other countries	38.6	67	
Number of copies actually distributed	100.0	174	

3 Geographical distribution analysis:

Economic region:	Percentage of copies actually distributed		
	%	Copies***	
Germany	93.9	50,854	
Abroad	0.3	174	
Others**	5.8	3,119	
Number of copies actually distributed	100.0	54,147	

* Publisher's claim ** Section of circulation not analyzed such as trade fair and congress copies etc.







1.1 Sectors / Industries / Fields / Professions

No. of classification	n Recipient groups Percentage of copies (acc. to industrial sector classification, WZ 2008) actually distributed		
			Recipients
43.21/43.2	Electrical installation, other construction installation	70.5	38,174
71.1	Electrical planning; engineering offices	7.1	3,844
26.3/27/27.12/28/ 29.31/33.1	Processing trades	3.9	2,112
46.4/47	Wholesale business with electrical equipment and electrical-installation equipment; retail business with electrical household appliances and electrical products	6.2	3,357
35	Power generation	2.6	1,408
84.1	Public administration	3.0	1,624
85.42/85.32/ 94.99.1	Colleges, universities, and other institutions of higher learning; research; institutions of ongoing professional training	4.2	2,274
	Other*	2.5	1,354
Number of copies actu	ally distributed	100.0	54,147

* Section of circulation not analyzed, such as trade fair and congress copies etc.

The detailed description of the survey method can be found on page 13.



2022

Summary of Survey Method

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Fax +49 89 2183-8989, Internet: www.elektro.net

Summary of the Survey Method

- 1. Survey method:
 - Recipient structure analysis through dataset analysis comprehensive survey
- 2. Description of the recipients at the time of the data collection:

2.1 Dataset quality:

The recipient dataset includes the addresses of all recipients. Due to the provided postal information, the dataset can be sorted by postcodes or domestic and foreign recipients. The dataset also includes: Industry affiliation, company size classes and job characteristics.

2.2	Total number of recipients in the dataset:	94,313
2.3	Total number of changing recipients:	71,162

2.4 Structure of the recipients of the identified average edition by sales method:

lation		37,822
subscriped copies	15,609	
individually sold copies	3	
other sales	22,210	
paid content access privileges*	37,822	
S		16,325
permanent free copies	1,121	
alternating free copies	15,204	
advertising copies*	48	
ally distributed		54,147
in Germany	53,973	
abroad	174	
	subscriped copies individually sold copies other sales paid content access privileges* s permanent free copies alternating free copies advertising copies* hally distributed in Germany	subscriped copies 15,609 individually sold copies 3 other sales 22,210 paid content access privileges* 37,822 s permanent free copies 1,121 alternating free copies 15,204 advertising copies* 48 nally distributed in Germany 53,973

3.	Description of the analysis			
3.1	Copies actually distibuted *of which are not included in the	analysis:	54,147	0.0 %
	– advertising copies The analysis represents 99.9 % of (copies actually distributed)	the population	48 54,099	0.1 % 99.9 %
3.2	Date of the dataset analysis:	July 12, 2023		
3.3	Description of the database: The analysis is based on the entire distribution areas were projected as an annual average in accordan	onto the actually distribute		
3.4	Target person of the analysis:	is omitted		
3.5	Definition of the reader:	is omitted		
3.6	Analysis period:	July 1, 2022 - June 30, 20	23	
3.7	Analysis conducted by:	Hüthig GmbH		

The design, implementation and report of this analysis conforms to the current version of the ZAW framework scheme for advertising media analyses.

*Information provided by the publisher

lssues	1-2/2024	3/2024	4/2024	5/2024	6/2024	7/2024	8/2024	9/2024	10/2024	11/2024
			Trade Fair News Light + Building	Trade Fair Guide Light + Building				Light + Building Product Highlights		
Publication date	Jan. 12, 2024	Feb. 2, 2024	Feb. 14, 2024	Feb. 28, 2024	Mar. 15, 2024	Apr. 2, 2024	Apr. 16, 2024	May 2, 2024	May 17, 2024	June 4, 202
Advertising deadline	Dec. 13, 2023	Jan. 8, 2024	Jan. 19, 2024	Feb. 2, 2024	Feb. 19, 2024	Mar. 5, 2024	Mar. 19, 2024	Apr. 5, 2024	Apr. 18, 2024	May 6, 202
Editorial deadline	Dec. 4, 2023	Dec. 27, 2023	Jan. 10, 2024	Jan. 24, 2024	Feb. 8, 2024	Feb. 23, 2024	Mar. 8, 2024	Mar. 25, 2024	Apr. 9, 2024	Apr. 24, 20
Trade fairs	Jan. 23-25, 2024 Expert training for electronics, Rostock		Feb. 19-23, 2024 R+T, Stuttgart Feb. 27-29, 2024 PV Symposium, Bad Staffelstein Mar. 3-8, 2024 Light+Building, Frankfurt	Feb. 28 - Mar. 3, 2024 IHM, Munich Mar. 3-8, 2024 Light+Building, Frankfurt	Mar. 19-22, 2024 SHK, Essen		Apr. 22-26, 2024 HMI, Hanover Apr. 23-26, 2024 IFH/Intherm, Nuremberg	May 14-16, 2024 Anga Com, Cologne	May 22-24, 2024 ZVEH annual meeting, Goslar	
Electrical systems Electrical installation Lighting technology Renewable energy 	Fire protection in electrical installation	Electrical installation for electrical machinery	Main topic: Electrical installation for special areas	Electrical installation in accordance with federal state building regulation	Electrical installation in the industrial sector	Main topic: Building connections, distribution boards and meter mounting boards	Electrical installation in special areas	Main topic: Measuring and testing	Electrical installation in special-purpose buildings	Installation and laying systems
Electrical systems	Electrical water heating	Restoration of lighting systems	Controlled living space ventilation	Air/air heat pumps	Energy management	Charging management for electro- mobility	Planning software	Emergency and safety lighting	Main topic: Sector integration	Air conditionin for offices
Information and system technology • Building automation • Security technology • Network technology	Main topic: IoT solutions in buildings	Building automation with KNX	Automation of building envelopes	Main topic: Smart home	Individual room controls	Building systems technology	Main topic: The digital building	Lighting controls	Building Information Modelling (BIM)	Visualisatio and operati via app
Information and system technology	Hazard alarm technology	Main topic: Door communication	Biometrics + data protection	Burglar alarm technology	Main topic: Smart Security	Emergency call and alerting system	Fibre optic technology	Satellite systems	WLAN + wireless	Main topic: Security technology
Management	Financing/ leasing	Insurance for electrical firms	Operational handover	Electrical tools	Commercial vehicles and vehicle equipment	Occupational safety	Controlling	Estimates	Work clothes	Crimping to

das elektrohandwerk www.elektro.net H

14-15

lssues	12/2024	13-14/2024	15-16/2024	17/2024	18/2024	19/2024	20/2024	21/2024	22/2024	23-24/2024
	Photovoltaics			Technical safety					Lighting	
Publication date	June 14, 2024	July 16, 2024	Aug. 14, 2024	Sept. 3, 2024	Sept. 17, 2024	Oct. 2, 2024	Oct. 16, 2024	Nov. 5, 2024	Nov. 19, 2024	Dec. 17, 202
Advertising deadline	May 16, 2024	June 20, 2024	July 19, 2024	Aug. 7, 2024	Aug. 22, 2024	Sept. 6, 2024	Sept. 19, 2024	Oct. 9, 2024	Oct. 23, 2024	Nov. 21, 202
Editorial deadline	May 6, 2024	June 11, 2024	July 10, 2024	July 29, 2024	Aug. 12, 2024	Aug. 28, 2024	Sept. 10, 2024	Sept. 27, 2024	Oct. 14, 2024	Nov. 12, 202
Trade fairs	June 19-21, 2024 Intersolar, Munich June 26-27, 2024 Feuertrutz, Nuremberg June 26-27, 2024 Sicherheitsexpo, Munich		Sept. 1-7, 2024 International Conference on Lightning Protection, Dresden	Sept. 3-8, 2024 IFA, Berlin Sept. 17-20, 2024 Security, Essen Sept. 17-22, 2024 IAA Transportation, Hanover	Sept. 24-27, 2024 Wind Energy, Hamburg	Oct. 8-10, 2024 Chillventa, Nuremberg	Nov. 5-7, 2024 Belektro, Berlin	Nov. 5-7, 2024 A+A, Stuttgart Nov. 5-7, 2024 Belektro, Berlin Nov. 12-14, 2024 sps, Nuremberg Nov. 21-23, 2024 GET Nord, Hamburg	Nov. 21-23, 2024 GET Nord, Hamburg	Dec. 10-11, 20 New Energy World, Leipzig
Electrical systems • Electrical installation • Lighting technology • Renewable energy	Main topic: Electrical installation for charging infrastructure	Installation components and systems	Main topic: Lightning and overvoltage protection	Cabling, lines, and supporting systems	Digitalisation of distribution networks	Electromobility charging infrastructure	MCBs, RCDs and AFDDs	Main topic: Safety measures	Standards in theory and practice	Symmetric system load
Electrical systems	Renovation with LED	Main topic: Photovoltaics	Bidirectional charging	Ventilation according to DIN 18017-3	PV storage	Main topic: Heat pumps	Infra-red heating	Lighting in functional buildings	Network replacement systems	Electrical dire heating
Information and system technology • Building automation • Security technology • Network technology	Smart metering	Data analysis in building technology	Presence and motion sensors	Generationally fair living	IP-based building technology	Green Buildings	Main topic: Smart Building	Energy and load management	Main topic: Energy- efficient building automation	Wireless solutions for retrofitting purposes
Information and system technology	Fire alarm technology	Video surveillance	Barrier-free access	Networking technology	Main topic: Wireless connection technology	Access control	Remote solutions + remote maintenance	Sensor technology + Al	Escape and emergency routes	Main topic: Communicat technology
Management	Customer service	Mobile technician	Recruitment	Main topic: Commercial vehicles	Tools	Online marketing	Apps for the E-trade	Social media	Personal protective equipment (PPE)	Annual talks

Schedule and Editorial Calendar

2024

das elektrohandwerk www.elektro.net

Subject to additions and changes.





Special issues Schedule and Editorial Calendar

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

Special issues	Photovoltaic systems (12a)	Technical safety (17a)	Lighting (22a)
Publication date	June 14, 2024	September 3, 2024	November 19, 2024
Advertising deadline	May 16, 2024	August 7, 2024	October 23, 2024
Editorial deadline	May 6, 2024	July 29, 2024	October 14, 2024
Published with de	12/2024	17/2024	22/2024
Trade fairs	June 19-21, 2024 Intersolar, Munich	September 17-20, 2024 Security, Essen	November 21–23, 2024 GET Nord, Hamburg
Topics	Inverters	Alarm systems and intruder alarms	LED and OLED
	Modules	Fire alarms	Emergency and safety lighting
	Storage systems	Smoke detectors	Energy-efficient lighting
	Internal consumption	Access control and door communication	Lighting control systems
	Energy management	Video surveillance	Motion and presence detectors
	Planning software	Fire protection	Office lighting
	Lightning and overvoltage protection	Lightning and overvoltage protection	Industrial lighting
	Heat pumps	Safe building automation	Lighting design/planning software
	Electric mobility	Emergency and safety lighting	Use of daylight
	Preview: Innovations at The Smarter E	Explosion protection	





Brief overview

In 2024 we will be offering you various special issues for de – das elektrohandwerk:



Special issue "Photovolataic systems"

The "Photovoltaic systems" special edition covers all aspects of photovoltaics with practical tips for the electrical trade – from beginners to professionals. For example, we report on PV systems and PV storage as well as private consumption solutions, e.g. in combination with heat pumps or electromobility controlled via energy management solutions.



Special issue "Technical Safety"

Security is multi-faceted. People (e.g. burglars), technical malfunctions (e.g. short circuits) or natural phenomena (e.g. lightning) all pose threats. Buildings and technical equipment have to be protected accordingly. Technical systems and services that were designed and installed by electricians offer this protection. Our special edition provides an overview of these many-faceted issues.



Special issue "Lighting"

Thanks to the remarkable success of LED, energy efficiency is becoming increasingly important in the lighting sector. The potential for saving is clear: In functional buildings, artificial lighting accounts for almost 40% of power consumed. A key requirement for making significant reductions in energy requirements here is the interconnection of lighting and the building automation system. Specialist firms from the electrical planning/electrical installation segment and system integrators are clear choices for such tasks. Our special issue on energy-efficient lighting with LED provides this target group with the necessary tools.

Special feature:

The special magazines are exclusively sent to the **paid circulation** of **de = 37,822 copies** and not to the full circulation. (**de – das elektrohandwerk** is IVW certified, see page 11

Magazine format:	DIN A4 (210 mm wide, 297 mm high)
Type area:	178 mm wide, 257 mm high
Number of columns:	4 columns / 3 columns
Column width:	41 mm / 56 mm

Advertising prices (Prices do not include the statutory value added tax.):

Format	Width x height (in mm)	Base price b/w in €	Price 4c in €
1/1 page	178 x 257	4,650	6,105
1/2 page	86 x 257/178 x 126	2,400	3,270
1/3 page	56 x 257/178 x 83	1,620	2,175
1/4 page	41 x 257/86 x 126/178 x 62	1,215	1,770
1/8 page	41 x 126/86 x 62/178 x 29	640	955.—

Color surcharge from Euroscale in € (not discountable):

Colors	1/1 page	1/2 page	1/3 and 1/4 page	1/8 page and smaller	
2c	485	290	185	105	
4c	1,455.—	870	555	315	
	m w x 177 mm h pl and outside back co		Total price 4c 4c	€ 6,780.– € 6,860.–	
Format surcharge Advertisements a	s (not discountable)):	10 % on basic rate	x	
Bleed advertisem	U		10 % on basic rate		
Island ads (surrou	nded by text on all	sides):	40 % on basic rate		
Discounts (for purchase within one insertion year): The de framework discount applies to accounts					
Frequency discou	nt:	Quantity discount	t:		
2-time publication	n 5.	0 %	2 pages	5.0 %	
3-time publication	n 7.	5 %	3 pages	10.0 %	
4-time publication	n 10.	0 %	4 pages	15.0 %	

Bound inserts, loose inserts and other advertising material upon request





de Almanacs 2025

The almanacs provide you with the ideal advertising platform for presenting your company and products. Clearly presented, well-structured and covering all the latest technical development trends.

By placing an advert with us, you address your target group in a precise way: 365 days of the year.



Electrical engineering for trade and industry 2025

The electrical engineering almanac provides concentrated information and background on technical developments with new ideas and suggestions for daily work routines. It also includes information on changes to standards and regulations.



Electrical machines and drives 2025

This classic book offers a comprehensive overview of current events in the field of electrical machines and drive technology, development trends and the current state of standards and rules. The wide range of topics offers many suggestions for daily work routines.

Company imprints/editions: The perfect gift for your customers. Your own cover page design is possible. We would be pleased to provide you with an offer: bettina.landwehr@huethig.de

Advertising formats and basic prices b/w:

Format (width x height in mm)		Basic pı	rice in €
		Electrical engineering	Electric machines and drives
1/1 page (108 x 173)	b/w 2c 4c	2,595 3,320 4,770	1,225 1,590 2,320
1/2 page (54 x 173/108 x 86)	b/w 2c 4c	1,325 1,790 2,720	635 895 1,415
1/3 page (36 x 173 / 108 x 57)	b/w 2c 4c	905 1,370 2,300	440 700 1,220
Preferential placement			
Back cover page	4c	5,990.—	2,900.—
Inside front cover/ inside back cover	4c	5,410	2,635

Bleed surcharge:	10% of the basic price + 3 mm bleed at the outside
Book format:	148 mm wide x 210 mm high
Publication date:	October 1, 2024
Advertising deadline:	August 22, 2024
Format cover pages:	148 mm wide x 210 mm high + 3 mm bleed on each side
The prices indicated exclude	e VAT.







elektro.net

1 Web address (URL):

www.elektro.net

Phone: +49 89 2183-8988 bettina.landwehr@huethig.de

2 Profile in brief:

elektro.net is the online portal for the trade journal de. The online site gives users the ability to access the archive and research all content from 1999 to the present. In addition, www.elektro.net everyday up-to-date offers a wealth of other specialist information that goes beyond the printed version, as well as software downloads, a discussion forum, etc. The information on offer is continually expanded.

3 Target group:

Owners, managers and executives from the electrical trades; planners, engineers, and technicians; factory electricians; industrial electrical specialists in industry, in power utilities, and in the public sector; staff in electrical wholesaling.

 4 Publishing house: Hüthig GmbH
 5 Editorial Contact: Michael Wanner Editor online Phone: +49 89 2183-8984 michael.wanner@huethig.de
 6 Contact for Online Advertising: Bettina Landwehr Head of Sales

Data delivery:	Jessica Kunz Phone: +49 (0) 6221 489-425 enet-dispo@huethig.de
Delivery deadline:	minimum 10 business days prior to publication
External ad server used:	Google Ad Manager from Google

Facts:

7

8

9

Traffic

- visits / month: 211,080¹
- page impressions / month: 335,330¹ (current IVW figures available at www.ivw.de)
- 18,130 newsletter subscribers²

Content

- technical articles
- product reports
- news
- editorials
- archive
- practical problems
- videos

Channels

- practical problems
- electrical installation
- building services
- photovoltaics
- information technology
- business management
- test preparation

elektro.net is IVW certified

¹ Source: IVW, average values 7/2022 to 6/2023 ² Source: Hüthig, 8/2023







1 Rates and Advertising Formats

Advertising format website		Bookable channels	Price in €
Fireplace ad	Leaderboard: 980 x 90 pixels + Skyscraper (left + right): 120 x 900 pixels	total rotation	8,695,-/month
Billboard ad	800 x 250 pixels	total rotation	8,555,-/month
Superbanner (= Big-size banner)	728 x 90 pixels	total rotation	2,955,-/month
Full-size banner	468 x 60 pixels	total rotation	1,500,-/month
Half-size banner	234 x 60 pixels	total rotation	1,120,-/month
Wide Skyscraper	160 x 600 pixels	total rotation	3,245,-/month
Skyscraper	120 x 600 pixels	total rotation	2,955,-/month
Sticky-Sidebar	200 x 600 pixels	total rotation	3,140,-/month
Content ad	300 x 250 pixels	total rotation	3,310,-/month
Rectangle	300 x 250 pixels	total rotation	3,090,-/month
Halfpage ad	300 x 600 pixels	total rotation	3,365,-/month
Wallpaper	728 x 90 and max. 120 x 900 pixels	total rotation	4,490,-/month
Partner site button	300 x 120 pixels	total rotation	1,845,-/month
Sponsoring button	870 x 30 pixels	total rotation	3,930,-/month
Combination: Video + Content ad	Youtube, Vimeo, Video (mp4, flv) + 300 x 250 pixels		8,300.00 / year + 2,795.00 / month (optionally available extra monthly)
Microsite/Specials	text, image, as agreed	Link in main navigation + sidebar	1,380.00/month
Company video / Specials	620 x 350 pixels	Link in the video channel	8,300.00/year
Sponsored Post	text + max. 5 images	1 week integration on homepage + archiving for at least 1 year	3,230.00

Advertising Whitepaper		Bookable channels	Price in €
Whitepaper	as agreed	Whitepaper, sidebar	3,660.00/month

Advertising format job vacany ad	Components	Further information	Price in €
Job vacancy "Basic"	text, company logo	see page 27	805.—/ month
Job vacancy "Plus"	Text, Firmenlogo, Banner	see page 27	1,005/month
Job vacancy "Premium"	Text, Firmenlogo, Banner, Video	see page 27	1,175/month

Advertising format business directory	Further information	Price in €	
Company entry standard	business directory, see page 26	free of charge	
Company entry plus	business directory, see page 26	495.00/year	
Company entry premium	business directory, see page 26	745.00/year	

Types of advertising content marketing packages

We are offering content marketing packages from as little as € 5,495.-. Please contact us about this type of advertising: bettina.landwehr@huethig.de We will gladly put together an effective package that is tailored to your needs.

Advertising format newsletter		Price in €	
Newsletter/Sponsoring ad	650 x 60 pixels	1,110.00/issue	
Newsletter/Content ad	650 x 150 pixels	1,075.00/issue	
Newsletter/Text ad	image: 190 x 100 pixels, text: 330 characters	1,075.00/issue	
Newsletter/Rectangle	300 x 250 pixels	1,110.00/issue	
Standalone newsletter	HTML (inline CSS), format (width): 660 pixels or text, image (jpg, png) and links	7,505.00/issue	





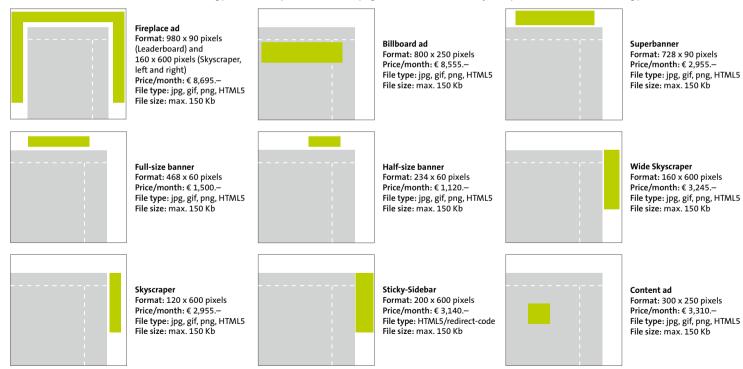


Website Formats and technical details

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

1 Banner formats

You can book a large variety of different banner formats on elektro.net. Whether an animated gif or an HTML5 banner, the choice is yours. The banner sizes are always displayed within the total rotation, with a maximum of two additional advertising partners in this placement. Your campaign will be billed at the monthly fixed-price rate. The minimum booking period is four weeks.





Rectangle

Format: 300 x 250 pixels Price/month: € 3,090.– File type: jpg, gif, png, HTML5 File size: max. 150 Kb



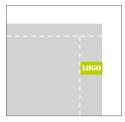
Halfpage ad

Format: 300 x 600 pixels Price/month: € 3,365.– File type: jpg, gif, png, HTML5 File size: max. 150 Kb



Wallpaper

Format: 728 x 90 pixels and max. 160 x 900 pixels Price/month: € 4,490.– File type: jpg, gif, png, HTML5 File size: max. 150 Kb



Partner site button Format: 300 x 120 pixels Price/month: € 1,845.– File type: jpg, gif, png, HTML5 File size: max. 150 Kb

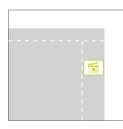


Sponsoring button Format: 870 x 30 pixels Price/month: € 3,930.– File type: jpg, gif, png, HTML5 File size: max. 150 Kb

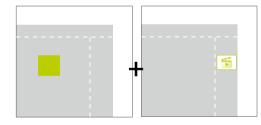


Sponsored Post

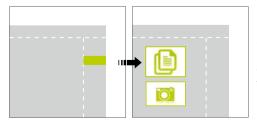
Format: HTML content page, supply of content as Word doc., max. 5 images as png or jpg. Appears in third position of the news on the homepage after which archiving on the page for at least 1 year Price: € 3,230.–



Company video / Specials Format: 620 x 350 pixels Price per video / run-time 12 months: € 8,300.– File type: MP4, max. 5 minutes, Youtube, Vimeo



Combination: Video + Content ad Format video: mp4 Format content ad: 300 x 250 pixels Price video: $\in 8,300.-/$ year Price content ad: $\in 2,795.-/$ month (optionally available extra monthly)



Microsite / Specials

Content: Text, video, link, document (optional) Price/month: \in 1,380.– The microsite is promoted via a logo (150 x 150 pixels) and text (max. 50 characters) in the sidebar in overall rotation.







Website **Business Directory**



Firmenbeschreibung

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Business Directory

Also take advantages of online placements: Showcase your business with a company entry seen by your industry. An entry in our business directory ensures a constant presence when your customers are conducting research. All company entries can be updated and amended by you at any time.

Plus package: € 495.-*

Create your company profile and also manage your product portfolio, product groups and social media channels. Optionally with logo. profile picture, link to your website, online statistics and more.

Premium package: € 745.-*

In addition to your company profile and your product portfolio, you can also add image galleries, corporate videos or a company portrait or create links to sales offices and branches.

	Standard	Plus	Premium
Your company profile is displayed as a relevant search result	r	r	V
E-mail contact	~	~	~
Address information	~	~	~
Manage your product portfolio, product groups and social media channels		~	v
Phone and fax numbers		~	~
Link to your website		~	~
Company logo		~	~
Profile picture		~	~
Online statistics		~	~
Highlighted among search results		~	~
Image gallery			~
Company portrait			~
Link to sales offices or branches			~
Additional information as file			~
Integrate company videos			~
Price for an entire year	free	€ 495	€ 745

*Duration: 1 year

All prices in Euros exclusive of applicable VAT.





Website Job Market



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lob market

The elektro.net job market gives you the opportunity to find first-class technical and executive personnel.

Price/month:

Job vacancy ad "Basic"	€ 805
Job vacancy ad "Plus"	€ 1,005
Job vacancy ad "Premium"	€ 1,175

Delivery deadline: 5 business days prior to publication

What we need from you:

- Company logo as gif, tif or jpg
- Brief statement of where the logo should be placed
- Advertising text as doc, rtf or pdf
- Complete address for the applicants, possibly e-mail or web address

Facts – Advertisement content

- Company logo
- Job description
- Contact
- Link to website

		Plus	Premium
Duration	30 days	30 days	60 days
Your ad will appear in the editorial newsletter	~	~	v
Personal point of contact	~	~	~
Updated ads every 15 days	~	~	~
Social media boost		~	~
CI-banner in the ad		~	~
Top jobs placement (highlighted)			~
Integration of the corporate video			~
Price	€ 805	€ 1,005	€ 1,175

Optional: Extension of the subscription by 30 days

10% combo discount on a print ad in the job openings section of the trade journal de – das elektrohandwerk







Newsletter Profile

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

1 Name: elektro.net-Newsletter

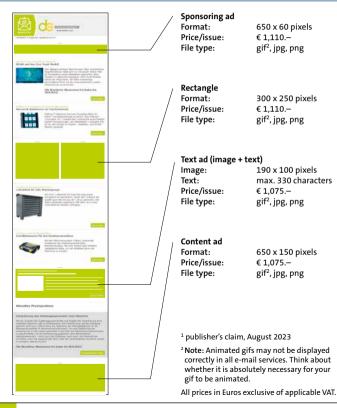
2 Profile in brief:

Our newsletter is sent to 18,130¹ subscribers every Tuesday and some weeks also on Thursdays – and the trend is steadily increasing. In addition to the latest news, new product presentations and editorial specialist articles are presented by channel.

3 Target group:

Owners, managers and executives from the electrical trades; planners, engineers, and technicians; factory electricians; industrial electrical specialists in industry, in power utilities, and in the public sector; staff in electrical wholesaling.

4	Frequency:				1 - 2x per week (Tuesdays or Thursdays) and newsletter for the relevant trade fairs			
5	Editorial Contact:				Michael Wanner			
				Editor on				
					49 89 2183-89			
				michael.	wanner@huet	thig.de		
6	Contact	for Online Ad	vertising:	Bettina L	andwehr			
				Head of 9	Sales			
				Phone: +	49 89 2183-89	988		
				bettina.la	andwehr@hu	ethig.de		
7	Data de	livery:		Jessica K	unz			
				Phone: +	49 6221 489-4	125		
				enet-disr	enet-dispo@huethig.de			
8	Delivery	y deadline:		10 busin	10 business days prior to publication			
9	Dispatc	h dates (the da	ates in bold ind	icate special tra	de fair or single	e-topic newslet	ters):	
Jan.	9, 2024	Feb. 29, 2024	Apr. 11, 2024	May 23, 2024	Aug. 6, 2024	Oct. 1, 2024	Nov. 14, 2024	
Jan.	16, 2024	Mar. 5, 2024	Apr. 16, 2024	May 28, 2024	Aug. 13, 2024	Oct. 8, 2024	Nov. 19, 2024	
Jan.	23, 2024	Mar. 7, 2024	Apr. 18, 2024	June 4, 2024	Aug. 20, 2024	Oct. 10, 2024	Nov. 21, 2024	
	30, 2024	Mar. 12, 2024		June 11, 2024		Oct. 15, 2024	Nov. 26, 2024	
	6, 2024	Mar. 14, 2024		June 18, 2024		Oct. 17, 2024	Nov 28, 2024	
	8, 2024	Mar. 19, 2024	Apr. 30, 2024	June 25, 2024	Sept. 10, 2024		Dec. 3, 2024	
	13,2024	Mar. 21, 2024	May 2, 2024	July 2, 2024	Sept. 12, 2024		Dec . 10, 2024	
	15, 2024	Mar. 26, 2024	May 7, 2024	July 9, 2024	Sept. 17, 2024		Dec. 17, 2024	
	20, 2024	Apr. 2, 2024	May 14, 2024	July 16, 2024	Sept. 19, 2024			
	22, 2024 27, 2024	Apr. 4, 2024 Apr. 9, 2024	May 16, 2024 May 21, 2024	July 23, 2024 July 30, 2024	Sept. 24, 2024	Nov. 7, 2024 Nov. 12, 2024		
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Standalone

Standalone Newsletter

You have the option to send a standalone newsletter to all registered subscribers. The newsletter will be sent in the name of your company and will contain 100% customer content. The standalone newsletter can link to more detailed information on your company website or to integrated customer content within elektro.net.

Publication ·

The frequency of the standalone newsletter is strictly limited. Detailed information available on request.

Format:

660 pixels File type: HTML (inline CSS) or as text and image (jpg, png) separately Number of characters: +/- 3,000 Number of graphics: max. 5 Number of links: max. 5 Publishing details with CEO

Price: € 7,505.-/issue

All prices in Euros exclusive of applicable VAT.







Further Digital Offers / Special Prints

Advertising and Editorial Dept.: Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone +49 89 2183-8988, Internet: www.elektro.net

Other digital forms of advertising

Are you looking for **more creative ideas and effective options,** than the digital forms of advertising presented in the media data so far, such as social media boosters, native post ads, white papers, various content marketing ideas, etc.?

For an initial overview, please request our "Media World elektro.net 2024" at svenja.anwand@huethig.de



Offprints

Have you already thought about using offprints as an advertising medium?

With an offprint from one of our renowned trade journals, you have the opportunity to draw the attention of your customers and business partners to your products and services in a cost-effective and effective manner – printed or as an online PDF.

We would be happy to make you an offer for this special form of advertising, which can also include an individual design of the offprint. For example, it is possible to insert your company logo and your address. But it is also possible to supplement the offprint with your advertising motifs, your delivery program or your field service contacts without any problems.

Looking forward to your enquiry:

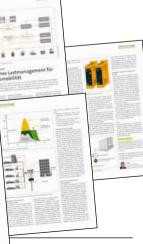


Martina Deil Editorial Assistant +49 89 2183-8981 martina.deil@huethig.de



Dynamisches Lastmanagement für die Elektromobilität





Your contacts

PUBLISHER

Hüthig GmbH Im Weiher 10 D-69121 Heidelberg Internet: www.huethig.de

Address Advertising/ Editorial Dept.: Hultschiner Straße 8 D-81677 Muenchen Internet: www.elektro.net

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