## MEDIA KIT ๕



## PRINT + ONLINE

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## Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

HIGHLIGHT - the trade magazine for the lighting industry

## 2 Profile in brief:

HIGHLIGHT provides an extensive, cross-media platform for communication with the lighting industry consisting of the trade magazine HIGHLIGHT, its associated website HIGHLIGHT-WEB and the job exchange LightingJOBS. HIGHLIGHT, the trade magazine for the lighting industry, enables around 10,000 decision-makers to be reached six times a year. HIGHLIGHT is specifically aimed at architects, interior designers, lighting and electrical engineers, consultants and designers in the specialist trade as well as at industry - in other words, all the key players in the lighting market. With its high-quality graphic appearance, HIGHLIGHT is extremely appealing to the demanding target group of architects and conveys information on lighting straight to the point.

3 Target group:
Investment decision-makers in lighting design, architecture and interior design as well as the specialist lighting trade. Manufacturers of lighting and components are reached as well as wholesalers and shopfitters.

## Optimal networking:

At www.highlight-web.de you will find up-to-the-minute information and the Lightguide directory of manufacturers, to which www.lighting-jobs.de - the job exchange for lighting - is connected.

4 Frequency of publication: every two months
5 Magazine format: $220 \times 310 \mathrm{~mm}$
6 issues/year: $\quad 34^{\text {th }}$ issue 2023
7 Purchase price of annual subscription:

| domestic | $€ 77.00$ (incl. shipping costs and VAT) |
| :--- | :--- |
| foreign | $€ 93.00$ (incl. shipping costs and VAT) |
| Single copy price | $€ 12.50$ (incl. VAT plus shipping costs) |
| Organ: | - |
| Memberships: | Deutsche Fachpresse, IVW |

Company address:

Editorial department address:

Advertising department address

Internet:
11 Publisher:
12
Advertisements:
Editor:
14 Volume analysis
Total volume:
Editorial section:
Advertising section:
of which publisher's advertisements: Supplements:

15 Content analysis editorial
By topics:
Light planning
Lighting design
Interviews, profiles
Business, trade fairs
Science and technology
Brief information, news
-

## Hüthig GmbH

Managing Director: Moritz Warth Publishing Director: Rainer Simon Im Weiher 10, D-69121 Heidelberg Tel.: +49 6221 489-384

Fax: +49 6221 489-443
Braugasse 2, D-59602 Rüthen
Tel.: +49 2952 9759-200
Fax: +49 2952 9759-201
Hultschiner Str. 8, D-81677 Munich
Tel.: +49 89 2183-8988
Fax: +49 89 2183-8989
www.highlight-web.de

Bettina Landwehr (Head of Sales)
Markus Helle (Editor-in-chief)

| $2021=$ |  |
| ---: | :--- | ---: |
| 6 issues |  |
| 535 pages $=$ | $100.00 \%$ |
| 456 pages $=$ | $85.23 \%$ |
| 75 pages $=$ | $14.02 \%$ |
| 14 pages $=$ | $18.66 \%$ |
| 2 |  |
| $2021=$ |  |
| 456 pages |  |
|  |  |
| 115 pages $=$ | $25.22 \%$ |
| 84 pages $=$ | $18.42 \%$ |
| 41 pages $=$ | $8.99 \%$ |
| 68 pages $=$ | $14.91 \%$ |
| 98 pages $=$ | $21.49 \%$ |
| 50 pages $=$ | $10.97 \%$ |
| 456 pages $=$ | $100.00 \%$ |
|  |  |

List No. 34
valid as of Oct. 1, 2022

## Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

1 Advertising prices (for formats see page 4):
All prices in € plus statutory VAT.

| Full prices for 4 c advertisements* | 4c price |
| :--- | :---: |
| $1 / 1$ page | $\mathbf{5 , 1 4 5 . 0 0}$ |
| $2 / 3$ page (special position in front of interview) | $\mathbf{3 , 9 9 5 . 0 0}$ |
| Junior page | $\mathbf{3 , 2 1 0 . 0 0}$ |
| $1 / 2$ page | $\mathbf{2 , 8 8 0 . 0 0}$ |
| $1 / 3$ page | $\mathbf{2 , 1 2 0 . 0 0}$ |
| $1 / 4$ page | $\mathbf{1 , 8 4 0 . 0 0}$ |
| 1/8 page | $\mathbf{1 , 3 6 0 . 0 0}$ |
| *Details indicate full prices including color surcharge |  |

*Details indicate full prices including color surcharge
New: Linking your ad in our flip-page e-paper for a 10\% surcharge to the base prices of your ad Q4/2021 and Q1/2022 averages (IVW-verified) = Monthly e-paper circulation: 754 copies

2 Surcharges
The advertising prices are full prices and include color from the Euroscale and printing with bleed. Special colors on request.

## Positioning:

$\begin{array}{ll}\text { Front cover } & € \mathbf{6 , 1 7 5 . 0 0} \\ \text { Inside front cover } & € \mathbf{5 , 7 8 0 . 0 0} \\ \text { Outside back cover } & € \mathbf{5 , 7 8 0 . 0 0}\end{array}$
Binding positioning provisions:
$10 \%$ of basic price each
Prices and conditions for cover pages on request.
3 Discounts: for orders placed within 12 months Frequency discount:

| Publication $2 x$ | $5 \%$ |
| :--- | ---: |
| Publication $4 x$ | $10 \%$ |
| Publication $6 x$ | $15 \%$ |

4 Classified advertisements:
Vacancies ads per mm Job search ads per mm Purchases/sales per mm Box number fee

| (1-column, 90 mm wide) | $€$ | 5.90 |
| :--- | :--- | :--- |
| (1-column, 41 mm wide) | $€$ | 3.65 |
| (1-column, 41 mm wide) | $€$ | 5.90 |

Online see page 11 see page 11

5 Special forms of advertising: On request
Bound inserts: Delivered folded, untrimmed, without back stapling
2-page bound insert
€ 3,265.00
4-page bound insert
€ 6,415.00

Quantity supplied: 10,800 copies

## Supplements:

(not eligible for discount and only for total circulation, quantity supplied: 9,500 copies) minimum format $105 \times 148 \mathrm{~mm}$, max. 210 mm wide $\times 297 \mathrm{~mm}$ high up to 25 g in weight
€ 3,150.00
other weights on request
Delivered: 5 samples upon order placement, edition up to 14 days before publication. The supplement must be closed on the long side for machine processing.
Affixed advertising material: (only for total circulation, quantity supplied: 9,500 copies) In combination with advertisement or bound insert
plus adhesive costs (agency commission cannot be deducted)
plus additional delivery costs
(agency commission cannot be deducted)
$€ \quad 13.60$ each \%。
Delivery address for bound inserts and supplements:
Grafisches Centrum Cuno GmbH, Gewerbering West 27, D-39240 Calbe (with note: for Highlight edition no. ..., customer...)

6 Contact: see p. 23/24

7 Terms of payment:
Net within 30 days of invoice date, $2 \%$ discount for advance or direct debit
Bank details:
HypoVereinsbank
Account: 15764460
Bank code: 70020270
IBAN: DE66 700202700015764460
BIC: HYVEDEMMXXX
__ *Bleed formats quoted include 3 mm trim allowances
$\square$ Type area formats $\square$ Bleed formats


## Delivery of bound inserts:

Width: 220 mm
+4 mm trim inside
+3 mm trim outside
Height: 310 mm
+3 mm trim top
+3 mm trim bottom

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1 Magazine format: Type area:

220 mm wide, 310 mm high
185 mm wide, 250 mm high Number of columns: 2 columns Column width: 90 mm

## 2 Printing process:

 Binding method:
## Offset

Adhesive binding
highlight-dispo@huethig.de
3 Data delivery:

4 Data formats: Delivery of data in PDF format, version 1.3 (PDF/X-1a), created with Acrobat Distiller from version 4.0 and with screen-modulated proof. Image data high resolution at least 300 dpi, resolution for 60 screen, color model always CMYK (never RGB or LAB elements). Bitmap (barcode scans) should have a resolution of at least 800 dpi . The format designed in the original sizes plus bleed margin and bleed markings.

5 Colors: With digitally transmitted print templates for color adverts, a color proof with Fogra media wedge version 2.0 or 3.0 and a proof or test report ( $=$ certificate) is also to be supplied by the customer. The customer shall otherwise not be entitled to compensation in the event of any color variations which may occur.

6 Proof: According to FOGRA standard. With FOGRA media wedge 2.0 or 3.0 as per standard, PSO_LWC_Improved_eci.icc for content generally paper type 3 FOGRA 45L - as per standard, ISOcoated_v2_eci.icc for sleeve generally paper type 2 FOGRA 39L - as per standard.

7 Data archiving: Data is archived, thus unmodified repeats are generally possible. However, no warranty for data is assumed.

## 8 Warranty:

1. The inclusion of advertisements in certain issues or editions or in certain positions is not guaranteed.
2. The publisher warrants the printed, defect-free reproduction of the advertisements corresponding to their representation on print paper, and requires the delivery of suitable masters (see details in price list).
3. Color advertisements: the customer must provide a color proof with digitally delivered masters for color advertisements. Failure to provide such proof shall result in the customer forfeiting claims for compensation due to possible color deviations.
4. Complaints must be asserted by the customer in respect of obvious defects not later than two weeks after receipt of invoice. For non-obvious defects, the customer must issue a complaint not later than one year after publication of the relevant printed material. If, despite prompt delivery of perfect copy and complaint in good time, the advertising material has been reproduced with defects, the customer may demand a substitute placement appearance of the advertisement (subsequent fulfillment) without defects. Claims for subsequent performance are excluded if they subject the publisher to unreasonable expenses. If the publisher is given a reasonable deadline and allows it to expire, the customer shall have the right to cancel the contract or obtain a reduction in payment to the extent to which the purpose of the advertisement was impaired. Warranty claims from business customers expire 12 months after publication of the corresponding advertisement or insert.
5. If defects in the print documents are not immediately apparent but become apparent during the printing process, the customer shall have no claims in respect of inadequate publication quality.
6. Customers failing to abide by the publisher's recommendations regarding the creation and transmission of digital print materials shall forfeit all claims relating to publication of defective advertisements.
7. The customer warrants that all files supplied are free of computer viruses. The publisher is authorized to delete files containing viruses. Such deletion shall not provide the basis for any claims by the customer. The publisher also reserves the right to claim damages if the computer viruses cause further damage at the publisher.
8. The publisher assumes no warranty for the accuracy of the quality or volume of materials (bound inserts, inserts etc.) which the customer claims to have made available.

## 9 Contact: Angelika Scheffler

 Advertisement processingTel.: +496221 489-392
highlight-dispo@huethig.de

Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

## Lux Select - new concept for you and your communication

We help you reach the target audiences that make decisions regarding the lighting concepts and luminaires used in their projects: We provide direct access to lighting designers, architects, interior designers, building owners and investors. The new Lux Select offers the information and inspiration you need to make good lighting decisions.

## Markets

This section is all about what is key in the day-to-day work of readers. In trend articles, we show what moves the overall market. With easy-to-use introductions of your new products, readers will learn how they can take advantage of these trends in their own projects.

## Brands

Not all luminaires are the same: Your brand is special. We offer company profiles and explain how your history, production facilities or your product portfolio can assist designers and building owners.

## Movers and shakers

The bright minds behind luminaires and lighting concepts. Share your vision with the market and show how you are tackling today's challenges. In interviews with our editorial team, you can tell readers what they can expect from you.

In order to emphasise the practical value of Lux Select, we are integrating our Lightguide address list: An easily accessible overview allows readers to quickly find their industry partners. You can highlight your company listing with your logo in Lux Select. At the same time, you will also be given a premium listing in our online company directory that offers users additional information and links.


## Make your presence known in the new Lux Select!

Individual elements you can choose from

| Company profile | Format $1 / 1$ page or $2 / 1$ page |
| :--- | :--- |
| Product presentation | Format $1 / 1$ page or $1 / 2$ page |
| Exclusive interview | Format $1 / 1$ page or $2 / 1$ page |

Creativity and a layout tailored to your marketing strategy
Consisting of the aforementioned elements, put together an individual package that meets


Round off your company's presence with a logo booster

- in the printed address list of the new Lux Select and
- a premium placement in the digital company database at highlight-web.de Price: € 995.-


2023
MEDIA KIT

Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

## LIGHTGUIDE Euroshop Trade Fair Guide

Our LIGHTGUIDE trade fair guide is once again published ahead of the Euroshop trade fair, which plays an important role for the lighting segment. The handy booklet comes in a DIN-A5 format and contains hall plans as well as exhibitor lists and makes it easy to get around the trade fair. The trade fair guide is also available online (www.highlight-web.de) as a PDF file.
The LIGHTGUIDE includes the light-related Euroshop exhibitors and it will be added to the HIGHLIGHT issue 1-2/2023 free of charge - with plenty of time ahead of Euroshop. This provides it with a large reach among the target audience as soon as it is published. Additional copies will be made available as PDF files on various online platforms and printed copies can be requested from the publisher.
Ads in the LIGHTGUIDE attract a lot of attention on-site at the trade fair (see overview below, specific formats will be announced when the order is placed). In addition to image ads, an eye-catching logo can also be placed next to the entry in the list of exhibitors of the respective hall.
Format: DIN A5, approx. 16 pages
Circulation: 9,000
Advertising deadline: January 13, 2023

| Advertising prices for LIGHTGUIDE Euroshop: |  |  |
| :--- | :---: | :---: |
| Format | $\mathrm{b} / \mathrm{w}$ |  |
| $1 / 1$ page | $€ 5,290 .-$ | $\notin \mathrm{c}$ |
| $1 / 2$ page | $€ 3,475 .-$ | $€ 3,475 .-$ |
| Logo | $€ 435 .-$ | $€ 655 .-$ |



All prices in Euros without applicable VAT

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1 Circulation monitoring:

2 Circulation analysis: Average annual number of copies per issue* (July 1, 2021 - June 30, 2022)

| Print run: | 9,000 | of which abroad: | of which e-paper: |
| :--- | ---: | ---: | ---: |
| Numbers of copies <br> actually distributed: | 9,466 | 216 | 751 |
| Copies sold: | 1,493 | 79 | 748 |
| - subscribed copies: <br> member copies: <br> - paid content access <br> privileges through <br> subscription: | 748 | 288 |  |
| - other sales: | 1,493 | 3 |  |
| - single copy sales: | 745 | 0 |  |
| Free copies: | 7,973 |  | 745 |
| Residual, archive and <br> specimen copies: | 285 |  | 3 |

3 Geographical distribution analysis:

| Economic area: | Proportion of copies actually distributed |  |
| :--- | :---: | :---: |
|  | $\%$ | Copies |
| Germany | 97.7 | 9,250 |
| Abroad | 2.3 | 216 |
| Actually distributed copies | $\mathbf{1 0 0 . 0}$ | $\mathbf{9 , 4 6 6}$ |

[^0]| Distribution based on federal states: | Proportion of copies actually distributed |  |
| :--- | :---: | :---: |
|  | $\%$ | Copies |
| Baden-Wuerttemberg | 13.9 | 1,286 |
| Bavaria | 17.6 | 1,628 |
| Berlin, Brandenburg, | 6.8 | 629 |
| Mecklenburg-Western Pomerania | 5.8 | 537 |
| Bremen, Hamburg, Schleswig-Holstein | 9.9 | 916 |
| Hesse | 8.4 | 777 |
| Lower Saxony | 26.9 | 2,488 |
| North-Rhine Westphalia | 4.2 | 388 |
| Rhineland-Palatinate | 1.2 | 111 |
| Saarland | 3.6 | 333 |
| Saxony, Saxony-Anhalt | 1.7 | 157 |
| Thuringia | 100.0 | 9,250 |
| Actually distributed copies |  |  |


| Breakdown of circulation abroad** | Proportion of copies actually distributed |  |
| :--- | :---: | :---: |
|  | $\%$ | Copies |
| Austria | 25.2 | 54 |
| Switzerland | 26.8 | 58 |
| Other | 48.0 | 104 |
| Actually distributed copies | $\mathbf{1 0 0 . 0}$ | $\mathbf{2 1 6}$ |

** publisher's claim

## HIGH <br> 

Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

| Recipient groups* | Proportion of copies actually distributed |  |
| :--- | :---: | :---: | :---: |
| Architects, interior designers, electrical/lighting designers, shopfitters | $\%$ | Copies |
| Lamps, lighting industry | 79.5 | 7,525 |
| Lighting retail | 7.3 | 691 |
| Lighting wholesale | 8.1 | 767 |
| High-end furnisher dealers | 3.9 | 369 |
| Actually distributed copies | 1.2 | 114 |

[^1]Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

## lighting-jobs.de search for and find staff!

## lighting JOBS

## Die Jobbörse der Lichtbranche

The www.lighting-jobs.de job exchange is the leading specialist jobs website for the lighting sector. We have been successfully working for the industry since 2008.

Job advertisements can easily be ordered on lightingJOBS - predefined standard layouts are available. CI-based adverts can be placed which are ideal for search engine processing.

The same applies for job searches. Box number options are available in both cases.

The optimized job advert contains links to social media, adapted titles and page names and the relevant keywords, making it optimally readable by search engines, such as Google!

Your advert will be displayed and circulated on lighting-jobs.de, highlightweb.de and elektro.net. The job adverts will also be circulated in the HIGHLIGHT newsletter.

For collective adverts containing several positions, there is a surcharge of € 300.- per position.
The combination of web and print advert in HIGHLIGHT can increase the effectiveness of job searches. We also offer an additional combi-discount of $10 \%$ each.


Here- -

 \#w -


Basic: € 520.-
The easy and quick way to produce your advert in the fixed standard layout without a logo, box number can be booked as an option ( $€ 50$.-).

## Business: € 730.-

in the predefined business layout with company logo ( $110 \times 60$ pixels).

## Cl advert: € 1,100.-

The premium entry based on your PDF template with logo 1:1 web implementation

| Issue | 01-02/2023 | 03-04/2023 | 05-06/2023 | 07-08/2023 | 09-10/2023 | 11-12/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Publication date: | February 14, 2023 | April 18, 2023 | June 13, 2023 | August 22, 2023 | October 17, 2023 | December 12, 2023 |
| Advertising deadline: | January 17, 2023 | March 17, 2023 | May 11, 2023 | July 24, 2023 | September 18, 2023 | November 14, 2023 |
| Editorial deadline: | December 21, 2022 | February 28, 2023 | April 21, 2023 | July 5, 2023 | August 30, 2023 | October 24, 2023 |
| Trade fairs | Euroshop <br> February 26 - March 2, 2023, Düsseldorf <br> Salone del Mobile/Euroluce <br> April 18-23, 2023, <br> Milan | imm cologne 2024 <br> June 4-7, 2023, <br> Cologne <br> GILE - Guangzhou International Lighting Exhibition June 9-12, 2023, Guangzhou/China |  | IFA <br> September 2023, Berlin |  |  |
| Topics | Shop lighting <br> Trends in retail lighting | Public spaces in interiors <br> Appealing design of foyers and traffic areas | Education <br> Proper lighting in schools and universities | Museum lighting Light for art and exhibits | Office lighting <br> Designing appealing workplaces in compliance with relevant standards | Light for living spaces <br> Smart and beautiful |
|  | Sustainability in retail <br> What contribution can the lighting industry make to stationary retail? | Lighting in railways and railway stations <br> Planning approaches in local and long-distance public transportation | Economic development What effect do industry investments and concentration have? | Exterior lighting Streets and squares | New office lights Are there revolutionary approaches for the well-known topic? | AAL - Ambient Assisted Living <br> Solutions for technologysupported assisted living |
|  | Hygiene <br> Experiences with UVC in different commercial projects | Statistics and numbers Where does the statistical information in the industry come from? | Rail systems/profile systems Linear lighting in planning | Dark Sky <br> Light in tune with nature | Insurances <br> Basics and offers for insurances in planning offices | Luminaire of the year <br> Documentation of the 2023 award winners |
|  | SPECIAL <br> Digitisation in retail Light as an aide in digital change | SPECIAL <br> Light in hotels <br> Using good design for customer retention and more revenue | SPECIAL DER DEUTSCHE LICHTDESIGN-PREIS (The German Prize for Lighting Design) Documentation of the winners | SPECIAL <br> HCL - Human Centric Lighting Update on the mega trend | SPECIAL <br> Smart Home <br> What do Matter \& Co. have to offer? | SPECIAL <br> Industrial lighting <br> Sensibly saving energy |
| HIGHLIGHT Technology | Sensors in the shop <br> Sensibly and legally obtaining data for analysis | Horticultural lighting <br> Current trends and their implementation | UVC <br> Hygiene concepts for a safe education. | Smart City <br> Current lighting news related to urban development | Bluetooth Usage in the lighting industry | Emergency and safety lighting Current information on the topic |

$\ldots$ Always featured in the publication: Interviews with the leading figures in the industry, profiles and the latest on lighting design $\cdots$ Now in each issue: HIGHLIGHT Technology with LED technology reports and trends ...

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## highlight-web.de

2 Profile in brief:
HIGHLIGHT-WEB is the website of the trade magazine HIGHLIGHT. HIGHLIGHT-WEB provides additional information supplementing the print edition. Through links with websites in the industry, HIGHLIGHT-WEB provides all key information in one place. As well as general advertising space in the header or sidebar, thematic advertising space is also available in the news area. Special forms of advertising are possible upon agreement.
Daily news, product and company database, market overviews, background reports, job openings and topical newsletter more than 6,000 subscribers.

## 3 Target group:

Investment decision-makers in lighting design, architecture and interior design as well as the lighting trade. Manufacturers of lighting and components are reached as well as wholesalers and shopfitters.

4 Publisher:

6 Online advertising contact partner:

## Data delivery:

Hüthig GmbH
Markus Helle, Editor-in-chief
Tel.: +49 29529759200
E-mail: markus.helle@huethig.de
Bettina Landwehr, Head of Sales Hüthig Elektromedien
Tel.: +49 89 2183-8988
E-mail: bettina.landwehr@huethig.de
Angelika Scheffler
Tel.: +49 6221 489-392
E-mail: highlight-dispo@huethig.de

## Facts

## Traffic

- 17,580 visits/month ${ }^{1}$
- 24,136 page views/month ${ }^{1}$
- more than 6,000 newsletter subscribers


## Content

- Specialist articles
- Product reports
- News
- Interviews
- Videos


## Topic areas

- News
- Design
- Projects
- Economy
- Technology
- Scene
- Jobs
- Events

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Business Directory
Also take advantages of online placements: Showcase your business with a company entry seen by your industry. An entry in our business directory ensures a constant presence when your customers are conducting research. All company entries can be updated and amended by you at any time.

|  | Standard | Plus | Premium |
| :---: | :---: | :---: | :---: |
| Your company profile is displayed as a relevant search result | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| E-mail contact | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Address information | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Manage your product portfolio, product groups and social media channels |  | $\checkmark$ | $\checkmark$ |
| Phone and fax numbers |  | $\checkmark$ | $\checkmark$ |
| Link to your website |  | $\checkmark$ | $\checkmark$ |
| Company logo |  | $\checkmark$ | $\checkmark$ |
| Profile picture |  | $\checkmark$ | $\checkmark$ |
| Online statistics |  | $\checkmark$ | $\checkmark$ |
| Highlighted among search results |  | $\checkmark$ | $\checkmark$ |
| Company logo in appropriate market overviews |  | $\checkmark$ | $\checkmark$ |
| Image gallery |  |  | $\checkmark$ |
| Company portrait |  |  | $\checkmark$ |
| Link to sales offices or branches |  |  | $\checkmark$ |
| Additional information as file |  |  | $\checkmark$ |
| Integrate company videos |  |  | $\checkmark$ |
| Price / year | free | € 380.- | € 540.- |



Website Rates and Advertising Formats

Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

## 1 Rates and Advertising Formats

| Type of Ad Website | Format | Bookable Channels | Price in Euros per month/issue |
| :---: | :---: | :---: | :---: |
| Fireplace Ad | Leaderboard: $980 \times 90$ pixels + Skyscraper (left and right): $120 \times 900$ pixels | total rotation | 3,080.- |
| Billboard Ad | $800 \times 250$ pixels | total rotation | 3,080.- |
| Superbanner (=Big-size-Banner) | $728 \times 90$ pixels | total rotation | 955.- |
| Full-size-Banner | $468 \times 60$ pixels | total rotation | 485.- |
| Half-size-Banner | $234 \times 60$ pixels | total rotation | 325.- |
| Wide Skyscraper | $160 \times 600$ pixels | total rotation | 830.- |
| Skyscraper | $120 \times 600$ pixels | total rotation | 915.- |
| Sticky-Sitebar | $200 \times 600$ pixels | total rotation | 990.- |
| Content Ad | $300 \times 250$ pixels | total rotation | 1,030.- |
| Rectangle | $300 \times 250$ pixels | total rotation | 980.- |
| Halfpage Ad | $300 \times 600$ pixels | total rotation | 990.- |
| Wallpaper | $728 \times 90$ and max. $120 \times 900$ pixels | total rotation | 1,325.- |
| Partner site button | $300 \times 120$ pixels | total rotation | 570.- |
| Sponsoring button | $870 \times 30$ pixels | total rotation | 1,255.- |


| Type of Ad Website | Format | Bookable Channels | Price in Euros per month/issue |
| :--- | :--- | :--- | :--- |
| Whitepaper | as agreed | Whitepaper, Sidebar | 3,280.- |


| Job Vacancy Ad | Format | Bookable Channels | Price in Euros per 8 weeks |
| :--- | :---: | :---: | :---: |
| Job Vacancy Ad | see page 11 | Job Market | from $€ 520 .-$ |


| Type of Ad Business Directory | Format | Bookable Channels | Price in Euros per month/issue |
| :---: | :---: | :---: | :---: |
| Company entry/Standard | see page 15 | Manufacturer Database | free of charge |
| Company entry/Plus mit Logo | see page 15 | Manufacturer Database | 380.- per year |
| Company entry/Premium with logo | see page 15 | Manufacturer Database | 540.- per year |


| Type of Ad Newsletter | Format | Bookable Channels | Price in Euros per issue |
| :--- | :---: | :---: | :---: |
| Power Banner | $300 \times 140$ pixels | Newsletter | 415.- |
| Rectangle | $300 \times 250$ pixels | Newsletter | 545.- |
| Content Banner | $650 \times 150$ pixels | Newsletter | $450 .-$ |
| Text Ad | image: $190 \times 100$ pixels, text max. 330 characters | Newsletter | 545.- |
| Standalone Newsletter |  | Exclusive booking | 1,685.- |

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MEDIA KIT

## Hüthig GmbH, Hultschiner Str. 8, D-81677 München, Phone: +49 89 2183-8988, Fax: +49 89 2183-8989, Internet: www.highlight-web.de

## 1 Banner formats

You can book a range of different banner formats on highlight-web.de. Whether it is an animated gif or an HTML5 banner - the choice is yours. The banner formats are displayed in full rotation with a maximum of two further advertising partners. Invoicing for your campaign is based on the monthly fixed price.


## Fireplace Ad

Format: $980 \times 90$ pixels
(Leaderboard) and
$120 \times 600$ pixels (Skyscraper,
left and right)
Price/month: € 3,080.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Full-size-Banner

Format: $468 \times 60$ pixels Price/month: € 485.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB

## Billboard Ad

Format: $800 \times 250$ pixels
Price/month: € 3,080.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Half-size-Banner

Format: $234 \times 60$ pixels
Price/month: € 325.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


Superbanner
Format: $728 \times 90$ pixels
Price/month: € 955.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB

## Wide Skyscraper

Format: $160 \times 600$ pixels
Price/month: € 915.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Skyscraper

Format: $120 \times 600$ pixels
Price/month: € 830.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Rectangle

Format: $300 \times 250$ pixels
Price/month: € 980.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Sticky-Sitebar

Format: $200 \times 600$ pixels
Price/month: € 990.-
File type: HTML5/redirect-
code
File size: max. 150 KB


## Halfpage Ad

Format: $300 \times 600$ pixels
Price/month: € 990.-
File type: jpg, gif, png, HTML5 File size: max. 150 KB


## Content Ad

Format: $300 \times 250$ pixels
Price/month: € 1,030.-
File type: jpg, gif, png, HTML5
File size: max. 150 KB



## Sponsoring button

Format: $870 \times 30$ pixels
Price/month: $€ 1,255$.-
File type: jpg, gif, png, HTML5
File size: max. 150 KB

## Wallpaper

Format: $728 \times 90$ pixels and max. $120 \times 900$ pixels
Price/month: $€ 1,325$.-
File type: jpg, gif, png, HTML5
File size: max. 150 KB

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1 Name
highlight-web.de newsletter

## 2 Profile in brief:

Our newsletter is sent to more than 6,000 subscribers on Thursdays on even calendar weeks. As well as the latest news, new product presentations and specialist editorial articles are also featured.

## 3 Target group:

Opinion leaders and decision-makers in the lighting sector.

4 Frequency of publication:
every week

5 Editorial contact partner:
Markus Helle, Editor-in-chief Tel.: +49 29529759200
E-mail: markus.helle@huethig.de

6 Online advertising contact partner:
Bettina Landwehr
Head of Sales Hüthig Elektromedien Tel.: +49 89 2183-8988

E-mail: bettina.landwehr@huethig.de

7 Data delivery:
Angelika Scheffler
Tel.: +49 6221 489-392
E-mail: highlight-dispo@huethig.de


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## Stand-alone Newsletter

You can send a stand-alone newsletter to all registered subscribers. The newsletter will be sent out bearing the name and design of your company (imprint required) and contain exclusively your content. The stand-alone newsletter can link to additional information on your company website or to a customer integration within highlight-web.de.

## Frequency of publication:

The frequency of the stand-alone newsletter is strictly limited.
You can receive detailed information upon request.

## Format:

660 pixels
File type: HTML (inline CSS) or separately as text and image (jpg, png, gif)
Number of characters: +/- 3,000
Number of graphics: max. 5
Number of links: max. 5
Imprint with managing director

Price: € 1,685.-/issue


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## Sponsored posts

A sponsored post is a sponsored piece of advertising on highlight-web.de that takes the form of a marked news article. It flows through the entire highlightweb.de news stream on the homepage and on a channel chosen by the client, where it is archived for at least a year. Content can be freely designed in terms of its text and image elements.
Sponsored posts are also placed as the third article on the highlight-web.de homepage for a week, where they are highlighted in gray. The following channels are available to choose from: Design, Projects, Business, Technology, Scene.

The frequency of this form of advertising is very limited, as no more than one sponsored post is published every week.

Format: HTML content page, content supplied as a Word document. Maximum five images as png or jpg files.

Price: € 785.-

## You need to provide us with the following:

- Powerful keywords on your topic
- Clear assignment to a channel/sub-channel
- A strong headline
- Short and snappy sub-headlines (to complement the headline)
- Teasers (two short sentences that arouse reader interest)
- Text, including links (recommendation: no more than two DIN A4 pages)
- Optional: A maximum of 5 images (jpg, png, gif)
- It is also possible to integrate a video price for a sponsored post including video: $€ 1,465$.-

All prices are in euros and exclude statutory VAT (sales tax)
*Integrated on the homepage for a week; archived for at least a year



aktuelle ausgabe

Digitales Beleuchtungs- und
Ressourcenmanagement von Signify
 Universallossung



## Your contacts

## PUBLISHER

Hüthig GmbH
Im Weiher 10
D-69121 Heidelberg
Internet: www.huethig.de

## Address Advertising Department:

Hüthig GmbH
Hultschiner Str. 8
D-81677 München
Internet: www.highlight-web.de
Address Editorial Department:
Hüthig GmbH
Braugasse 2
D-59602 Rüthen

## EDITORIAL TEAM

Editor-in-chief:
Markus Helle
Tel.: +49 29529759200
markus.helle@huethig.de
Editorial Assistant:
Karin Bielemeier
Tel.: +49 29529759200
karin.bielemeier@huethig.de

## ADVERTISING

Head of Sales Hüthig Elektromedien: Bettina Landwehr
Tel.: +49 89 2183-8988
bettina.landwehr@huethig.de

## Assistant Sales:

Theresa Schwarzenbach
Tel.: +49 89 2183-8987
theresa.schwarzenbach@huethig.de

## Advertisement Processing:

Angelika Scheffler
Tel.: +49 6221 489-392
enet-dispo@huethig.de


All countries (except Austria)
interpress gmbh
Katja Hammelbeck
Ermatinger Str. 14
CH-8268 Salenstein
Tel.: +41 71 55202-12
Fax: +41 71 55202-10
kh@interpress-media.ch katja.hammelbeck@huethig.de

## Bavaria, Baden-Wuerttemberg,

Austria
Daniel Jäger
Daniel Jäger Medienservice
Gewürzmühlstr. 19
D-80538 München
Tel.: +49 8921269054
Mobil +49 1719968568
Fax: +49 8923889561
dj@jaeger-medienservice.de

## www.highlight-web.de

## Our team at the publishing house:



Bettina Landwehr
Head of Sales Hüthig Elektromedien +49 89 2183-8988
bettina.landwehr@huethig.de

## Our team on site:



Katja Hammelbeck
All countries (except Austria)
+41 71 55202-12
kh@interpress-media.ch
katja.hammelbeck@huethig.de


Theresa Schwarzenbach
Assistant Sales
+49 89 2183-8987
theresa.schwarzenbach@huethig.de


Markus Helle Editor-in-chief +49 2952 9759-200 markus.helle@huethig.de


Karin Bielemeier Editorial Assistant +49 2952 9759-203 karin.bielemeier@huethig.de

## General Terms and Conditions

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[^1]:    * Publisher's claim

